



Seneca Partners is an active, partnership-oriented private equity independent sponsor based in Detroit, MI that specializes in lower-middle market investment opportunities. Seneca's focus is on businesses where we can play an active board role to add value, as well as industries where we and our partners have a deep understanding of the dynamics, trends and potential growth strategies. Seneca has 12 current portfolio companies.

What Makes Seneca Partners Unique?

PARTNERSHIP

At the core of Seneca's philosophical approach is partnership. Seneca takes a highly collaborative approach to its investment strategy and has partnered with a variety of investors and types of capital partners, including family offices, private equity funds, SBICs, asset managers, independent sponsors and others. Seneca believes that sharing expertise, networks, knowledge and resources provides enhanced outcomes on any particular investment.

PROPRIETARY DEALS

Seneca places a major emphasis on identifying investment opportunities that are either proprietary in nature or sourced through limited processes. Seneca's core investment thesis takes a value-driven approach that is frequently difficult to accomplish when participating in widespread-auction processes. All of Seneca's current portfolio companies were sourced proprietarily by Seneca or through limited investment banker or broker processes or brought to Seneca by its large network of independent sponsors.

INDEPENDENT SPONSOR COLLABORATION

Seneca has a unique model of frequently partnering with other independent sponsors on transactions they originate. Seneca's deep team of 7 private equity professionals and its large, curated capital partner network and private equity experience offer other independent sponsors significantly better odds at closing transactions and overall successful outcomes. This has resulted in 6 of Seneca's 12 current portfolio companies being sourced by and closed alongside another independent sponsor.

Investment Criteria

Industry Focus

While opportunistically evaluating other industries, Seneca's predominant interest and focus is in the following sectors:



BUSINESS SERVICES



MANUFACTURING



IT SERVICES



INDUSTRIAL SERVICES

Size

Revenue: \$5M to \$100M+

EBITDA: \$3M to \$20M+

Equity: \$5M to \$40M+

Geography

U.S. & Canada Headquartered

Hold Period

Flexible - handled on a case-by-case basis

Current Portfolio Investments

MANUFACTURING/DISTRIBUTION



**Thompson Fabrication | 2024 |
Wheatland, PA**
Waste container manufacturer



**Lab Crafters | 2020 |
Ronkonkoma, NY**
Lab equipment and furnishings
manufacturer

BUSINESS SERVICES / IT SERVICES



**MCA Resolve & 1st Colonial
Business Solutions | 2025 | Delray
Beach, FL**
Commercial debt settlement and
resolution services



**Wyoming Corporate Services &
Corporations Today | 2023 |
Cheyenne, WY**
Corporate formation, registered
agent, and related services



GigNet | 2021 | Cancun, MX
US infrastructure company
providing broadband services in
Mexico



Circadence | 2019 | Denver, CO
Developer of gamified-cybersecurity
training software and cyber ranges



BusMax | 2025 | Rome, GA
BusMax rents buses, vans, and cars
to a variety of end users

INDUSTRIAL SERVICES



**Specialty Rescue & Fire Service |
2020 | Grandview, TX**
Provides safety training, assessment,
certification and other services



**Tactical Cleaning Company | 2017 |
Denver, CO**
Cleaning, repairing, and
maintenance of railcars



AllTrans | 2017 | Houston, TX
Provider of terminal and
transloading services

HEALTHCARE



**Vivos Therapeutics | 2024 |
Littleton, CO**
Non-invasive prevention and
treatment devices for obstructive
sleep apnea



**Rebis Health Holdings | 2024 |
Denver, CO**
Operator of five sleep testing and
treatment centers in Colorado

Actively Seeking Add-On Investments

THE SENECA PARTNERS TEAM

Mike Skaff
Managing Director
313-715-6174

mikes@senecapartners.com

Tony Zambelli
Managing Director
248-225-5234

tonyz@senecapartners.com

Edward Mollison
Vice President
313-244-8789

eddym@senecapartners.com

Tyler Crook
Vice President
248-840-2302

tylerc@senecapartners.com

Ari Franklin
Associate

248-660-3712

arif@senecapartners.com

Dawson Sales
Analyst

313-820-2535

dawsons@senecapartners.com

Lauren Tobin
Director of Operations

313-310-4516

laurent@senecapartners.com